

THE FMH DIFFERENCE: PILLARS OF PARTNERSHIP

When you partner with FMH, you join a legacy of dedication to America's farmers, a focus on crop insurance, and a commitment to stability through quality products and the latest technology.

America's Crop Insurance Company™ | Who We Are



Farmer-owned

As a mutual, we are owned by our policyholders – American farmers.



Based in the U.S.

We've been headquartered in Iowa since 1893, and we aren't owned by a foreign parent company.



Dedicated to Crop Insurance

Crop insurance remains our core business, just as it was from our founding.



Legacy of Involvement

From our part-time adjusting staff to executive team, our employees have decades of experience in crop insurance.

Your Partner | An Experienced Team

Your FMH Team



Feel supported and empowered to grow with dedicated FMH staff: experienced underwriter, regional trainers, dedicated precision technology specialist, proactive sales manager, full-service marketing team.



In-house Mapping and System Support

When you call with system questions, you talk to staff in our Iowa Home Office.



World-Class Claims Service

Your insureds are in good hands with our adjusters, who receive training beyond RMA requirements.



Farmers Mutual Hail
Insurance Company of Iowa

Tools to Succeed | Technology for Efficiency

FMH Agent Center

Comprehensive policy processing system and mapping tool. Features include CLU history tracking, rate books and reports, automated reminders, and integrations with precision software for accurate acreage and production reporting.

Precision Crop Insurance Solutions

FMH leads the industry in using a farmer's precision ag data for more accurate crop insurance reporting and claims. Precision Solutions can not only save a farmer time and money, but it can also simplify agent processes and differentiate an FMH partner agency.

FMH Quoter

The industry-leading quoting system offers unique comparative analysis capabilities to empower agents with actionable insights, and payment and profit analysis tools to help agents and insureds make informed decisions swiftly. Save time with instant apply functions to integrate policy updates from quoting directly into the policy processing center. FMHQ enhances operational efficiencies, ensuring a competitive edge for our agent partners. Coming Spring 2025!

Grow Your Business | Customer Drivers and Products

Customized Book of Business Analysis

Your sales manager will help you dive into your book to see where you have successes and opportunities for improvement.

FMH Policyholder Center

One stop shop for insureds to securely submit payments, precision ag data for reporting and claims, find policy documents, check a claim status, and more.

Diverse Products

Comprehensive private products round out MPCI policies and can set your agency apart, with popular products like RAMP, ECO+, and SCO+.

Become an Agent Today!

fmh.com/become-an-agent

